

# PSO Annual Treasurer's Report

5/1/2020 to 4/30/2021

	Income	Expenses	Net
<b>Administrative Expenses</b>			
Insurance	\$0.00	(\$291.00)	
Legal/Professional Services	\$0.00	(\$325.00)	
Postage	\$0.00	(\$253.61)	
Subtotals	\$0.00	(\$869.61)	(\$869.61)
<b>Contributions</b>			
Breeding Bird Blitz	\$671.00	(\$178.08)	
Contribution to PSO	\$1,610.95	\$0.00	
Subtotals	\$2,281.95	(\$178.08)	\$2,103.87
<b>Credit Card Fees</b>			
PayPal	\$0.00	(\$248.90)	
Subtotals	\$0.00	(\$248.90)	(\$248.90)
<b>Donations</b>			
Donations by PSO	\$0.00	(\$100.00)	
Subtotals	\$0.00	(\$100.00)	(\$100.00)
<b>Dues</b>			
New Membership Family	\$315.00	\$0.00	
New Membership Individual	\$1,230.00	\$0.00	
New Membership Student	\$50.00	\$0.00	
New Membership Sustaining	\$45.00	\$0.00	
Renewal Family	\$3,045.00	\$0.00	
Renewal Individual	\$8,580.00	\$0.00	
Renewal Student	\$30.00	\$0.00	
Renewal Sustaining	\$1,530.00	\$0.00	
Subtotals	\$14,825.00	\$0.00	\$14,825.00
<b>Miscellaneous</b>			
Interest	\$3.65	\$0.00	
Subtotals	\$3.65	\$0.00	\$3.65
<b>Newsletter</b>			
Newsletter Postage	\$0.00	(\$208.02)	
Newsletter Printing	\$0.00	(\$745.72)	
Subtotals	\$0.00	(\$953.74)	(\$953.74)

**Pennsylvania Birds**

New PB US	\$33.00	\$0.00	
Pa Birds Expenses	\$0.00	(\$690.67)	
Pa Birds Postage	\$0.00	(\$583.54)	
Pa Birds Printing	\$0.00	(\$6,257.53)	
Renewal PB Foreign	\$62.00	\$0.00	
Renewal PB US	\$330.00	\$0.00	
Subtotals	\$425.00	(\$7,531.74)	(\$7,106.74)

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**Sales**

Annotated List	\$42.00	\$0.00	
Binder w/30 Checklists	\$32.00	\$0.00	
Checklists (10)	\$30.00	\$0.00	
Checklists (50)	\$16.00	\$0.00	
Decals - Inside	\$2.00	\$0.00	
Decals - Outside	\$8.00	\$0.00	
Former Issues	\$25.00	\$0.00	
PSO Hat	\$23.00	\$0.00	
PSO Patch	\$12.00	\$0.00	
Income	Expenses	Net	
T-Shirt	\$198.00	\$0.00	
T-Shirt Expenses	\$0.00	(\$105.40)	
Subtotals	\$388.00	(\$105.40)	\$282.60

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**Taxes**

Sales Tax Payments	\$0.00	(\$4.75)	
Subtotals	\$0.00	(\$4.75)	(\$4.75)

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**Youth Scholarship Fund**

Youth Scholarship Fund	\$665.00	\$0.00	
Subtotals	\$665.00	\$0.00	\$665.00

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Net Gain/(loss):	\$18,588.60	(\$9,992.22)	\$8,596.38
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Bank balance as of 4/30/2021	\$46,974.66
PayPal balance as of 4/30/2021	\$1,290.65
Total Funds as of 4/30/2021	\$46,914.81

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Membership next page...

## PSO Membership

Year	PSO Membership					<i>Pennsylvania Birds</i> Subscribers		
	Individual	Family	Sustaining	Student	Total PSO	Reciprocal	Non-PSO	Total
2010	300	55	21		376	29	14	419
2011	292	57	30		379	29	12	420
2012	334	77	31	8	450	20	13	483
2013	330	100	26	2	456	20	15	491
2014	315	101	24	4	444	19	16	479
2015	308	100	17	4	429	19	16	464
2016	305	98	19	3	425	19	16	460
2017	303	92	17	3	415	19	17	451
2018	318	101	41	8	468	18	16	484
2019	306	94	36	6	442	18	14	456
2020	309	103	33	9	454	18	14	468

**Reciprocal** = Free copies exchanged with other state birding organizations

**Non-PSO** = Subscriptions to *Pennsylvania Birds* only (libraries, etc.)

## Print vs Online Members

### *Pennsylvania Birds*

### *PSO Pileated*

Online subscribers: 119    25 %

Online subscribers: 240    51%

Print Subscribers: 367

Print Subscribers: 246

Last Year Online    20%

47%